

Service & Pricing Guide



Step 1

Includes:

- 30-minute discovery call
- Training, space, and budget overview
- Next steps discussion

Price:

Free!

Step 2

Includes:

- Detailed 3D layout mockup
 - Floorplan, photos, interactive walkthrough
- Design rationale and feedback
- Personalized equipment list
- Transparent Installation Cost Estimate
- Build-ready plan

Price:

\$125

**Creditable towards Phase 3
(\$125 will be removed from the
installation price)**

Step 3

Includes:

- Optional equipment procurement
- Full installation
- Final walkthrough
- Free 90-day installation warranty

Price:

**Procurement Price (optional):
Equipment Cost + 5% fee**

Base Installation: \$500

(See full installation price breakdown on next page)

Installation Price Breakdown

Service	Description	Rate
Base Install	Up to 8 hours of labor and 25 miles of travel (one way)	\$500
Additional Labor	>8 hours of labor	\$50/hour
Additional Travel	>25 miles outside Stillwater, Oklahoma	\$1/mile
Extra Materials	Brackets, fasteners, screws, etc.	Billed at cost

Installation Payment Schedule

Service	Amount	Payment Due
Equipment Procurement (optional)	Equipment costs + 5%	Before equipment order is placed
Installation	40% of installation quote	Before installation begins
Installation	60% of installation quote + any extra unforeseen materials	After installation is complete

Frequently Asked Questions:

Do I have to commit to a full build if I book a discovery call?

Absolutely not! There is no commitment to move on past a discovery call, nor into a full installation after Step 2.

Do you do basic equipment installation?

Yes! If you aren't comfortable with a DIY installation, we can assist you with any standalone equipment installations. Standalone installation pricing varies per job.

How and when does payment occur?

- The first payment occurs after Step 1 to cover everything in Step 2.
- Equipment procurement must be paid in full before any equipment is ordered.
- Installation costs must be paid in two installments– 40% before installation and 60% after completion.
- All payments are made after both parties sign a contract.
- Online payments are preferred, but other methods are welcome!

How is equipment sourced?

Equipment can be ordered from a variety of sources depending on your needs and budget. All new equipment will be shipped to your installation site. Used equipment procurement may incur additional transportation fees. Equipment type and brand are flexible to create your ideal home gym!

How far will you travel for an install?

The additional travel rate applies to distances up to 120 miles. Installations over 120 miles from Stillwater, Oklahoma, may incur further costs; however, we try to meet our customers' needs no matter the distance!